



TECHNO INDIA UNIVERSITY
WESTBENGAL

Syllabus for 2-Years MBA for Working Professionals



Business School

**Techno India University, West Bengal
EM-4, EM Block, Sector V, Bidhannagar, Kolkata,
West Bengal 700091**



**MBA for Working Professionals Course Curriculum
for All Semesters**

Semester I

| Sl. No. | Course Code | Course Title | Contact Hrs./ Week | | | Credit | Page No. |
|--------------|---------------|--|--------------------|---|---|--------|----------|
| | | | L | T | P | | |
| Theory | | | | | | | |
| 1 | TIU-PMG-T1101 | Marketing and Digital Marketing | 3 | 0 | 0 | 3 | |
| 2 | TIU-PMG-T1103 | Accounting and Finance for AI enabled Organization | 3 | 0 | 0 | 3 | |
| 3 | TIU-PMG-T1105 | Principle of Management and Organizational Behavior | 3 | 0 | 0 | 3 | |
| 4 | TIU-PMG-T1107 | Managerial Economics | 3 | 0 | 0 | 3 | |
| 5 | TIU-PMG-T1109 | Business Analytics and Data Science | 3 | 0 | 0 | 3 | |
| Practical | | | | | | | |
| 1 | TIU-PMG-L1101 | Marketing and Digital Marketing (Lab) | 0 | 0 | 2 | 2 | |
| 2 | TIU-PMG-L1103 | Accounting and Finance for AI enabled Organization (Lab) | 0 | 0 | 2 | 2 | |
| 3 | TIU-PMG-L1181 | Business Communication for AI (Lab) | 0 | 0 | 3 | 3 | |
| Sessional | | | | | | | |
| 1 | TIU-PMG-S1101 | Career Advancement Skill Development (CASD) | 2 | 0 | 0 | 2 | |
| Total Credit | | | | | | 24 | |



Semester II

| Sl. No. | Course Code | Course Title | Contact Hrs./ Week | | | Credit | Page No. |
|--------------|----------------|---|--------------------|---|---|--------|----------|
| | | | L | T | P | | |
| Theory | | | | | | | |
| 1 | TIU-PMG-T1102 | Operations and Automation of Management | 3 | 0 | 0 | 3 | |
| 2 | TIU-PMG-T1104 | Legal Aspects of Business | 3 | 0 | 0 | 3 | |
| 3 | TIU-PMG-T1106 | Human Resource Management | 3 | 0 | 0 | 3 | |
| 4 | TIU-PMG-T1108 | Entrepreneurship, Innovation, and start up Management | 3 | 0 | 0 | 3 | |
| 5 | TIU-PMG-E1102# | *Elective I | 4 | 0 | 0 | 4 | |
| Practical | | | | | | | |
| 1 | TIU-PMG-L1182 | Social Media and Internet enabled Business (Lab) | 0 | 0 | 3 | 3 | |
| Sessional | | | | | | | |
| 1 | TIU-PMG-S1102 | Career Advancement Skill Development (CASD) | 0 | 4 | 0 | 4 | |
| Total Credit | | | | | | 23 | |

***Electives:**

1. Healthcare as AI Users (TIU-PMG-E1102A)
2. Technology and Systems with AI (TIU-PMG-E1102B)
3. Manufacturing Industry to meet Industry 4.0 (TIU-PMG-E1102C)
4. Digital Marketing and AI Tools Management
5. Consumer Analytics as AI Users
6. Media Management as AI Users
7. Corporate Finance
8. Social and Cultural Environment of Business



Semester III

| Sl. No. | Course Code | Course Title | Contact Hrs./ Week | | | Credit | Page No. |
|--------------|---------------|------------------|--------------------|----|---|--------|----------|
| | | | L | T | P | | |
| Theory | | | | | | | |
| 1 | TIU-PMG-P2201 | Project Synopsis | 0 | 10 | 0 | 10 | |
| 2 | TIU-PMG-I2201 | Internship | 0 | 15 | 0 | 15 | |
| Total Credit | | | | | | 25 | |



Semester IV

| Sl. No. | Course Code | Course Title | Contact Hrs./ Week | | | Credit | Page No. |
|--------------|---------------|--------------------|--------------------|----|---|--------|----------|
| | | | L | T | P | | |
| Theory | | | | | | | |
| 1 | TIU-PMG-P2202 | Project Submission | 0 | 20 | 0 | 20 | |
| 2 | TIU-PMG-G2202 | Grand Viva | 0 | 10 | 0 | 10 | |
| Total Credit | | | | | | 30 | |